FACTSHEET



VOICE FOR MS TEAMS

Enable the full extent and capabilities of voice services within Microsoft Teams and enhance your user experience.

PRODUCT OVERVIEW

Our Voice for Teams offering draws on years of experience in transitioning and supporting customers migrations to Microsoft Voice, supporting in life and ensuring seamless adoption.

Kinly & Resonate are both Microsoft Gold Partners and support some of the worlds largest brands, leading the way in managing and supporting the most complex of voice and video environments.

Did you know that Teams Voice can replace your existing phone system?

WHO IT'S FOR:



A customer planning to retire a legacy or IP PBX solution that is no longer supported, is expensive to maintain and / or does not support the current collaboration requirements of the business.



A customer that is already using Office 365 and/ or Microsoft Teams and wants to enable the telephony functionality that extends the Teams Client to enables users to make and receive calls to mobiles and landlines worldwide.



A customer planning to migrate from Skype for Business to Microsoft Teams for Telephony.



A customer looking to mobilise their employees, offer flexible working, work from home or BYOD scenarios.



A customer who is embracing digital transformation and who has a cloud-first strategy.





THE SERVICE

We provide an enterprise-grade solution that is built upon the following key foundations:



A highly available and resilient voice solution with guaranteed service levels 24x7x365.



Globally available solution with full legal and regulatory compliance.



Unparalleled security & compliance.



Proactive monitoring of service performance and voice quality management.



We follow Microsoft best practices.

THE BENEFITS ARE CLEAR



Enables you to make use of low-cost voice calling outside of a Microsoft Calling Plan.



Competitively priced. We eliminate the expense of setting up and running on-site data centres and employing staff in order to maintain them. We pass those savings on to you.



Microsoft International Calling Plans are approx. £18 Per User Per Month. It is an expensive option for international dialing as every user that needs to dial out internationally requires a license.



Our solution enables you to maintain and protect your investments with existing third-party suppliers.

WHAT ARE OUR DIFFERENTIATORS?

Enable Customers to Keep Legacy Solutions Whilst Moving Teams

We understand that not all customers are ready to move to SIP or customers are risk-averse and want to move to Teams with their existing legacy endpoints before making any further changes.

We have an off the shelf solution that enables customers to retain ISDN, Analogue and Special Feature Integration.

Retain Your Existing Telecoms Provider

Resonate can support SIP globally (Microsoft Calling Plans are only available in 13 Countries and only Canada, USA and UK offer Business Voice)

Flexibility to move to direct routing whilst keeping the existing carrier for either service continuity or due to contract commitments

Superior Support - Direct to technical contact

Ability to connect to multiple SIP providers for better resiliency if required

Comprehensive Support Solution

A 24 x 7 x 365 support solution with proactive monitoring and management.



PRODUCT ADD-ONS





Working together.

Everywhere.

Why Kinly?

Bringing people & technology together for better productivity wherever the work happens

– because great things happen when people work together.

EXPERIENCED

Dedicated expertise in planning, supplying, integrating and managing market-leading visual collaboration services.

PROVEN

Globally recognised businesses relying on us for secure and flexible meeting and collaboration services

INDEPENDENT

A leading partner with the world's top vendors to deliver the best choice of solutions for public and private sector businesses.

SCALE

An end-to-end provider of workspace transformation services with worldwide.

